



WESTCOAST CLOUD



DYNAMICS 365 COMMERCE LICENSING

Dynamics 365 Commerce merges in-store, back office, and call centre operations into a single retail platform. This centralisation opens the door to simple, consistent experiences for employees and consumers, and increased profitability for your clients.

Commerce also improves business decisions with intelligent forecasting, product recommendations, and a dedicated retail engine.



As for the finer details:

- Commerce is licensed per user
 - Licences come in different varieties for different employee roles, e.g. headquarters vs in-store — the more central the role, the more comprehensive the required licence
- The application can offer additional, tenant-based application licences and capacities, including e-Commerce (see below)
- With this solution, customers are entitled to Fraud Protection benefits and certain transaction capacities, which can be increased with additional capacity licences

Application:

- Commerce
 - Fraud Protection
 - Intelligent Order Management
 - Electronic Invoicing

Included Capacity:

- 20K account protection
 - transactions/tenant/month
- 2K purchase protection
 - transactions/tenant/month
- 8K loss prevention transactions/tenant/month
- 1K order lines/tenant/month
- 100 electronic invoice transactions tenant/month

Add-On Capacity:

- Fraud Protection
 - See the Fraud Protection section for add-on capacity options
- Intelligent Order Management
 - 1K order lines/tenant/month
- Electronic Invoicing Add-in
 - 1K transactions/tenant/month

COMMERCE SECURITY ROLES

ROLE	SECURITY ROLE DESCRIPTION	SUGGESTED LICENSE		
		TEAM MEMBERS	OPS ACTIVITY	SCM
Commerce				
Warehouse clerk	Performs picking, receiving, and stock counting in a store or warehouse.	●	●	●
Store manager	Performs management functions at the store, such as managing sales reports, inventory movements, and inventory counts.		●	●
Warehouse manager	Manages order picking, shipping, and receiving for Commerce channels.		●	●
Distributed order management (DOM) administrator	Defines and maintains the parameters, rules, fulfillment profile, and frequency of DOM executions for the distributed order management feature.			●
Electronic reporting for Commerce	Creates and updates electronic reporting configurations for Commerce channels.			●
Catalog manager	Maintains and publishes catalogs, typically from headquarters.			●
Merchandising manager	Maintains and replenishes products and assortments, typically from headquarters.			●
Operations manager	Takes responsibility for all non-merchandising operations, such as configuring stores, registers, and staff, typically from headquarters.			●
Commerce service	Commerce service account responsibilities.			●
Retail store IT	Performs POS client configuration and installation at the store level.			●



DYNAMICS 365 E-COMMERCE

This optional application, which enables support for online retail operations, is split into three tiers.

Each tier comes with one cloud-based 'Commerce Scale Unit' (see below), as well as a set number of e-Commerce transactions. And if customers run over, each tier comes with an overage option.

e-Commerce tiers and transaction capacities

Application/Capacity

- e-Commerce Tier
- Transactions
- Commerce Scale Unit - Cloud

Included Capacity

- 1 Commerce Scale Unit – Cloud
- Transactions/tenant/month
- See Tiers 1 – 3 capacity entitlements below in separate table

Add-On Capacity

- Transactions/tenant/month
- See Tiers 1 – 3 overage capacity entitlements below in a separate table

DYNAMICS 365 E-COMMERCE

	# of monthly transactions per SKU					
	Band 1 AOV <\$50	Band 2 AOV \$50-\$150	Band 3 AOV \$150-\$500	Band 4 AOV \$500-\$2K	Band 5 AOV \$2K-\$5K	Band 6 AOV \$5K+
Tier 1	4,700	2,400	1,100	480	275	200
Tier 1 Overage	780	365	170	80	45	30
Tier 2	29,000	12,000	5,500	2,900	1,700	1,160
Tier 2 Overage	1,250	540	230	125	75	50
Tier 3	86,000	38,750	15,500	8,600	5,065	3,400
Tier 3 Overage	1,400	625	250	140	85	55



WHAT'S A SCALE UNIT?

'Scale units' might sound like something you'd find in the Millennium Falcon, but you're simply tools that increase processing capacity to keep things running smoothly, even at peak times.

Here's the lowdown on scale units:

- They're licensed per tenant
- Scale units come in three different sizes:
 - Basic: 65 devices per tenant per month
 - Standard: 225 devices per tenant per month
 - Premium: 500 devices per tenant per month
- They include Operations – Device licence entitlements
- They can be in the cloud or self-hosted
- Customers can buy more scale units if needed

While each tier comes with a cloud scale unit, customers who license Commerce can also use a self-hosted scale unit for no extra cost.

Commerce Scale Unit - Cloud capacity

- Application/Capacity
 - Commerce Scale Unit - Cloud
 - Operations - Devices
- Included Capacity
 - Basic: 65 devices/tenant/month
 - Standard: 225 devices/tenant/month
 - Premium: 500 devices/tenant/month
- Add-On Capacity
 - N/A

OTHER DYNAMICS 365 COMMERCE APPLICATIONS

Dynamics 365 Commerce Recommendations (a tenant-based license) allows customers follow other customers' purchase trends to find popular products and feel more system in the retailer's customer ecosystem.

Dynamics 365 Commerce Ratings and Reviews (also a tenant-based license) allows retailers display average ratings and reviews on their websites.

If you have any questions around licensing, please contact:

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