# YOUR GUIDE FOR DYNAMICS 365 & POWER PLATFORM LICENSING

If you're struggling to get your head around the finer details of Dynamics 365 and Power Platform licensing, you're not alone. We love all the amazing things these solutions can achieve — like delivering better insights with connected data and processes, and supporting your teams with low-code tools to build flexible solutions.

We'd love to help you understand the licensing process so you can fully support your customers.

Read on to find out everything you need to know about Dynamics 365 and Power Platform licensing info.

## PRODUCT OVERVIEW

### What is Dynamics 365?

Dynamics 365 is a family of cloud-based business applications that easily integrates into Microsoft infrastructure. These apps combine the elements of traditional CRM, ERP, marketing, E-commerce and HR solutions, as well as AI-enhanced productivity tools.

### What is Power Platform?

Power Platform features business intelligence, app connectivity and app development applications. Users can use the low-code app development programming language, Power Fx, across the Power Platform — making it a great way for many businesses to build efficient and flexible solutions. It easily integrates with GitHub and Teams too.

## TRAINING VIDEOS

### Training Videos galore

Below you'll find links to Dynamics 365 and Power Platform licensing videos. Watch them to get the basics on how to license each solution.

The videos are only around 10 minutes each, so you'll be sorted in no time. They're great for preparing you for a discussion on licensing, or for refreshing your memory every now and again.

To access these videos, you need to register here: https://getlicensingready. com/RegisterPage.aspx

| Dynamics 365 licensing videos | Power Platform licensing videos |
|---|---|
| Dynamics 365 CRM including Sales, Customer Service & Field Service | Power BI |
| Dynamics 365 ERP Including Finance, Supply Chain, Human Resources, Commerce & Project Operations | Power Apps |
| Dynamics 365 Commerce | Power Automate |
| Dynamics 365 Fraud Protection | Power Virtual Agents |
| Dynamics 365 Marketing | N/A |

# LICENSING CHEAT SHEETS

## Easy-peasy licensing

Get your cheat on with these quick reference guides for general licensing queries. They make understanding licensing easy.

Use them to answer a customer's question on any of the solutions. No digging around for the right information — just click on the solution name below and you'll find everything you need in one clean, intuitive document.

| Dynamics 365 licensing cheat sheet | Power Platform licensing cheat sheet |
|---|---|
| Dynamics 365 CRM Licensing Including Sales, Customer Services & Field Service | Power BI Licensing |
| Dynamics 365 ERP Licensing including Finance, Supply chain, Human resources, Commerce & project ops | Power Apps Licensing |
| Dynamics 365 Commerce licensing | Power Automate Licensing |
| Dynamics 365 Fraud Licensing | Power Virtual Agent Licensing |
| Dynamics 365 Marketing Licensing | N/A |

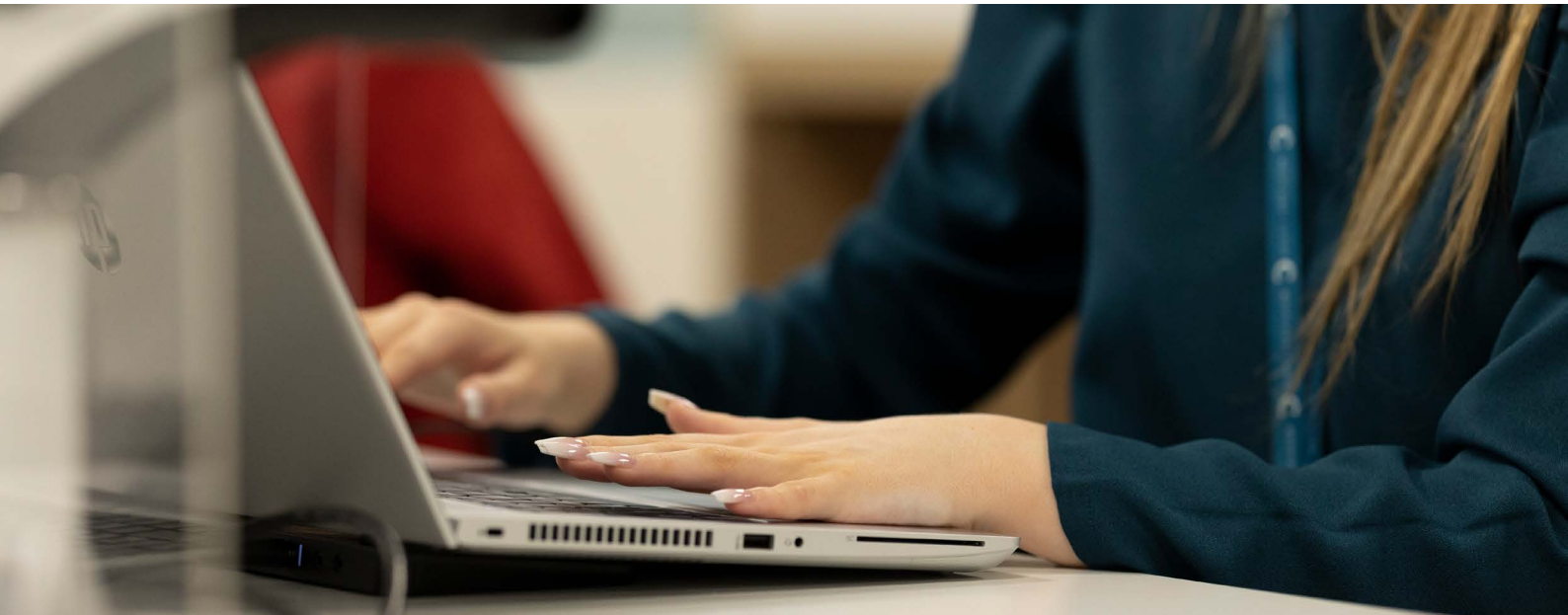# FULL LICENSING GUIDES

## Full Licensing Guides

These comprehensive guides could be exactly what you're looking for.
See the links below for full explanations on the intricacies of Dynamics and Power Platform licensing, including:

- Who each of the apps is aimed at
- Licenses required for internal users by task
- Examples of external users
- Information on add-on licenses
- Features included in the subscription

### Find out more information:

**Dynamics 365 licensing guide**

**Power Platform licensing guide**



## OVER TO YOU

We hope this guide made things clear and pointed you in the right direction. Go forth and sell your customers those licences.

If you have any questions around licensing, please contact:

**The Dynamics Team**
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