

Scale your business, take control, delight customers

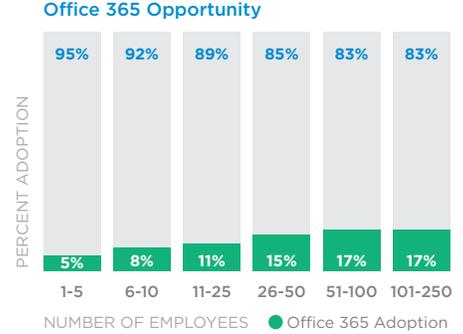
Seamless migrations unlock the customer relationship for life

Huge cloud migration opportunity remains

Millions of SMBs want to move to Office 365, but over 83% have yet to do so. This makes migrations to Office 365 a huge opportunity for IT partners to get their share of the \$500 billion in cloud services revenue projected over the next five years.

A proven way to start and build a successful cloud practice

Consistently delivering successful migrations to Office 365 can help you establish a thriving cloud business and unlock recurring revenue through additional projects and services.



“By delivering smooth migrations with SkyKick, we have gained client confidence which has often lead to even more projects.” – Ken Klika, Partner, Sikich

Office 365 migrations can be complex and time-consuming

Office 365 migrations include many tasks to perform and processes to coordinate. Even when everything goes as planned, a 25-seat migration can require over 40 hours of labor. With the right combination of automation and control, you can reduce risk and manual effort by 90%.

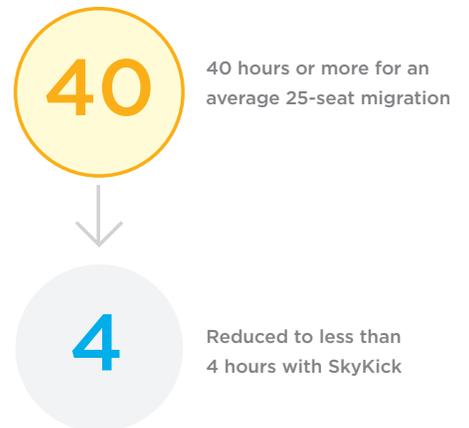
Reduce risk and increase efficiency and profitability

Tasks and hours associated with a typical 25 seat migration.

Migration Project Activity	Avg hrs	w/ SkyKick
Sales, Assessment, and SOW	4	✓
Hoster / Registrar Discovery	2	✓
Mailbox / Alias / DG Discovery	2	✓
Email Architecture Planning	6	✓
Office 365 Account / User Provisioning	4	✓
Client-side (POP / IMAP) migration / PC	1	✓
Server-side (POP / IMAP / Exchange) Migration, QA	8	✓
DNS Changes, QA	1	✓
Project Management	3	✓
Company / End-User Comms	4	✓
Outlook Setup	6	✓
Total Hours	40	< 4

Reduce effort by 90%

Partners report 90% reduction in hours across an entire migration project using SkyKick automation.



Customer fears

 Many businesses want to move to Office 365, but fear data loss, business disruption, and other risks.

Delight your customers

 Delight customers with a simple, safe, and seamless switch to Office 365.

“We are currently spending significantly less time on migrations than we were with other tools. We are also running into fewer issues. Migrations that would have ground to a halt before proceed with no issues using SkyKick.” – Nik Lapor, Sales Engineer Team Lead, CCB Technology

Simple, safe, & seamless migrations

SkyKick's integrated migration technology, comprehensive automation, and free unlimited support empower partners to successfully and profitably provide a simple, safe, and seamless migration experience for every customer.

Customer Experience



SIMPLE

Just a few clicks. The automation takes care of the rest.



SAFE

Multiple syncs before, during, and after the switch ensures no data or mailbox changes are lost.



SEAMLESS

Each user's Outlook profile is recreated in Office 365, so it's business as usual before, during, and after the switch.

Partner Control



Migration Planner

Build a custom migration plan that optimizes Office 365 for each customer.



Migration Dashboard

Easily manage migration projects with real-time monitoring and controls.

SkyKick Automation



Discovery of Email Architecture Custom Communications



Server Sync & DNS Automation Desktop Readiness Outlook Profile Migration



Final, Delta, and Sweep Syncs

FREE, UNLIMITED CONSULTATION AND TECHNICAL SUPPORT



"We saved hundreds of hours (on our 5,000 seat Google migration), not just in the overall project, but through handling issues along the way in a proactive, collaborative fashion." - Ravi Beeram, Engineer, SNP Technologies

Powerful source-specific migration capabilities

SkyKick technology and team support the vast majority of migration scenarios, including source-specific capabilities for the most common source email environments.



Exchange

- Email signature blocks
- Inbox Rules
- Calendar permissions
- Staged Migrations
- Hands-Free Migrations (No end user involvement)



POP3/IMAP

SkyKick Server Sync and Outlook Assistant work together to migrate server-side and client-side data, including contacts, calendars, email categories.



Google

- Optimized to reduce the impact of Google data transfer limits.
- New option to map email from Google Labels to Outlook Categories

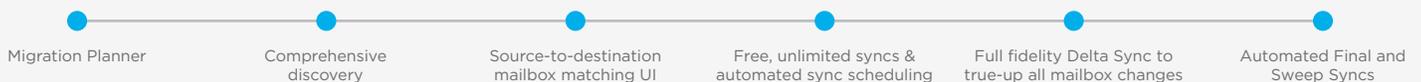


Office 365

Automation streamlines the complexities of Office 365 to Office 365 migrations, including removing and re-adding the vanity domain to Office 365.

Data-Only Migration

If you just need to move email data, that's all you have to pay for



Partner-only, purpose-built for you



Getting started is easy

FREE support available 24/5

FREE to register at www.skykick.com

Check out all offers at: offers.skykick.com/inspire2017



AWARDS

Best Office 365 Partner Tool, Redmond Channel Partner, 2016

100 Best Companies to Work For, Seattle Business Magazine 2016, 2015

Deloitte's Technology Fast 500™, Deloitte, 2016

Top 100 Startups North America, Red Herring, 2015

Partner of the Year Winner, Microsoft, 2013